

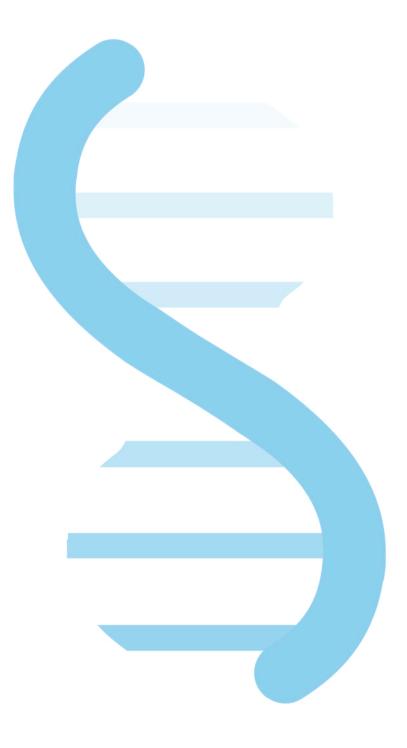
CLUSTER SAÚDE DE GALICIA



## **CSG Dossier**



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### **Letter from the CSG President**

#### Dear #CSGCommunity,

It is an honor to address you as President of the Cluster Saúde de Galicia, CSG. In 2024, we have worked with great dedication to strengthen the competitiveness of the healthcare and social care industries in Galicia and to establish our region as a key benchmark in the health sector. Throughout the year, we have driven transformative projects that tackle strategic areas such as health technology, longevity, biotechnology and the circular economy, aiming to provide solutions that not only address sector challenges but also enhance the well-being and quality of life of society as a whole.

Our integrative strategy has been based on clinical excellence, advanced research and digitalization, with a clear vision of approaching health from a cross-cutting perspective. This approach has enabled us to generate innovative solutions with a positive impact across various sectors, always with a strong commitment to improving people's lives. Collaboration has been a fundamental pillar in all our initiatives, allowing us to strengthen partnerships both nationally and internationally, positioning Galicia as a key player in the global health landscape.

This year, we have also focused on advancing our vision of integrative health, where sustainability and physical activity play a crucial role in long-term well-being. Additionally, we have worked closely with public and private institutions to adapt policies and services that address the real needs of our society. This approach has created valuable opportunities to attract strategic investments and support innovative projects that reinforce Galicia's healthcare ecosystem.

At CSG, we reaffirm our commitment to the transformation of the sector and to sustainable growth that continues to drive innovation in health. We are confident that, through joint efforts and collaboration, we will keep building a prosperous future and strengthening Galicia's position as an international leader in health and well-being. Thank you all for being part of this journey!



President Rocío Mosquera Álvarez

# THIS IS WHO WE ARE





### cluster Saúde de Galicia

### **About CSG**

The Cluster Saúde de Galicia, CSG is a strategic association that brings together companies, institutions and organizations from the healthcare sector, acting as a key driver for the industry's development in Galicia. Our mission is **to establish Galicia as a global benchmark in health**, positioning our region as a hub of innovation, sustainability and progress in the healthcare field.

At CSG, we work to drive innovation, competitiveness and sustainable development within the health sector, fostering collaboration between public and private stakeholders. We promote initiatives and projects in strategic areas such as health technology solutions, longevity, biomedicine and the circular economy, fields that not only generate economic and social impact in Galicia but also help address global challenges.

Through this vision, the cluster establishes itself as a leading platform that connects talent, resources and opportunities, fostering a healthcare ecosystem capable of **transforming our society and extending its impact beyond our borders**.





## **Strategic Pillars**

We promote well-being and independence throughout life by developing innovative solutions in preventive health, personalized care and adaptive environments that enable a fulfilling and active life.

We apply circular economy principles in healthcare to optimize resources, reduce waste and minimize environmental impact, promoting a more sustainable and efficient system. Technological Solutions

Longevity

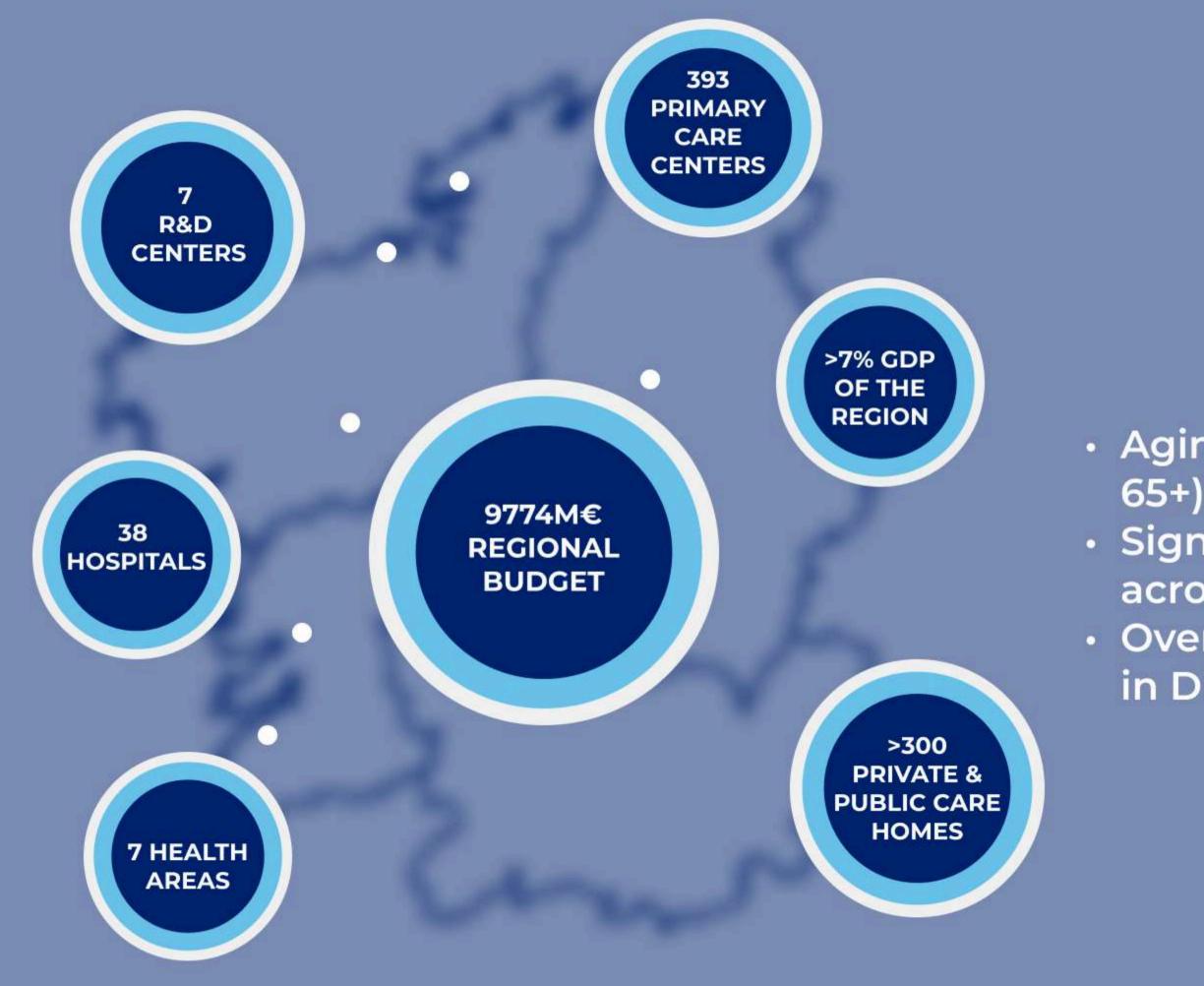
Biomedicine

Circular

Health

We drive the digitalization of healthcare through AI, big data and telemedicine, enhancing patient care and system efficiency.

We enhance research in advanced therapies, biomarkers and innovative drugs, focusing on personalized solutions and emerging technologies to improve health and extend life.



# Galician Health Ecosystem

- Aging Population (24.93% aged 65+)
  Significant population dispersion across the territory
- Over €200 million will be invested in Digital Transformation

## **Organizational Chart**

We have **updated the CSG organizational chart** to align with our strategic pillars, establishing a more efficient operational structure that works in coordination with management and the administration and communication areas.

# Here is the new organizational chart and the CSG team!

### **General Assembly**

#### **Board of Directors**



President Rocío Mosquera Álvarez







**Vice President** Luis Barros Ríos



Treasurer Pilar Basanta

Secretary Juan Carlos Rodríguez

Member José Manuel Chao Ardao



Member José Ángel Abeal Riveiros









PLEXUS BALIDEA





Administration

Belén Táboas Pometti



Communication Lorena Iglesias Andrade



Management Iván Rarís Filgueira



Member Luis Pérez-Freire





Member Patricia Rey Pérez





Member Ricardo Fra Otero



# OUR #CSG\_COMMUNITY





### cluster Saúde de Galicia

## **Our value chains**

The CSG is a cross-cutting actor in numerous business sectors. Our value chains must reflect the capacity and potential of all the industries they encompass. Therefore, we have redefined these chains to be clearly structured as follows:

#### Knowledge

Encompasses the entire scientific research industry that seeks, directly or indirectly, to have an impact on the improvement of people's health through the generation of new knowledge

#### Assistance

Focused on industrial or service sectors that provide direct care to individuals in a reactive or proactive manner

#### **Quality of life**

Includes companies that whose aim is to treat health as a way of life, encompassing improvements in habits, customs, nutrition and more

#### **Structure**

Includes activities related to the construction of both tangible and intangible assets material and immaterial elements (hardware and software) for health-related purposes

## **#CSG\_Community: Members**

















BALIDEA





Cuidamos personas en buena compañía







dismark













## **#CSG\_Community: Members**



## **#CSG\_Community: Members**



## **#CSG\_Community**

The CSG has established a strategic network of collaborators and partners at regional, national, and international levels with the aim of strengthening a competitive, efficient and high-impact healthcare ecosystem. Through its focus on innovation and public-private cooperation, CSG works closely with universities, technological centers, biomedical foundations, public agencies, multinational companies, SMEs and patient associations, among others.

This multidisciplinary collaboration fosters the exchange of knowledge, the adoption of best practices and the development of joint initiatives that drive research, health training and the creation of innovative technological solutions.

### Civil Society

Patient and User Associations Professional Associations

### International

ECHAlliance, NHS Scotland, Medicines Optimisation Innovation Center

### Public Sector

Ministry of Health Ministry of Economy Ministry of Social Policy and Equality IGAPE, GAIN, ACIS, SERGAS

#### Regional

Xunta de Galicia, DIH DATAlife, Chamber of Commerce of A Coruña, Cluster Madeira e o Deseño de Galicia, Cluster Galego da Industria do Deporte e o Benestar

### Industry

Microenterprises SMEs Large Companies

### Knowledge Centers

Universities Technology Centers Foundations

### National

ACESABIO

### **#CSG\_Community: Partners & Collaborators**



The Xunta de Galicia, as the regional government of the community, plays a key role in the development of Galicia. At CSG, believing in the value of public-private collaboration, we have established a longterm partnership with various regional departments: Health; Social Policy and Equality; Economy and Industry: Education, Science, Universities and Vocational Training; and Employment, Trade and Emigration. Together, we work strategic such in areas as internationalization and industrv competitiveness, driving the economic and social development of our region.



DATAlife is the Digital Innovation Hub The Spanish Health and Life Sciences driving the transformation of the primary, (ACESABIO) Clusters Alliance brings biotechnology and healthcare sectors in together the leading organizations in the Galicia. Its mission is to facilitate the sector, including Arahealth (Aragon), integration of advanced technologies such Basque Health Cluster (País Vasco), BIOIB as Artificial Intelligence (AI), Data Analytics (Islas Baleares), Bioga (Galicia), Bioval (Big Data), Internet of Things (IoT), high-(Comunidad Valenciana), CataloniaBio & performance computing and cybersecurity (Cataluña), HealthTech Cluster into SMEs led by Galician women, Extremadura Sociosanitario de particularly in the bioeconomy and (Extremadura), Cluster Saúde de Galicia healthcare sectors. As a founding member (Galicia), Navarra Health Cluster (Navarra), of DATAlife, CSG leads the Health and Cluster SIVI (Castilla y León), Ticbiomed Care node, promoting technological (Región de Murcia), and WeMind Cluster advancement and innovation in these key (Cataluña). Together, these entities tackle the most significant challenges facing areas. companies in the care sector, with CSG actively participating in the development of a common strategy.

## **SALUD** españa

### **#CSG\_Community: Partners & Collaborators**



clúster industria DEPORTE GALEGO

The Cluster da Madeira e o Deseño de Galicia brings together pioneering companies in the development of wood industry products, both nationally and internationally, as well as leaders in design and innovation. In this context, the CMD and CSG have signed a collaboration agreement (MOU) aimed at fostering synergies and strengthening cooperation between both sectors. The Clúster de la Industria del Deporte y el Gallego Solucións Clúster de The Bienestar, created in 2021, serves as a key Ambientais e Economía Circular was created with the goal of strengthening the tool to support companies in the sports sector in Galicia. In this context, CSG and technological, innovative and competitive the Clúster de la Industria del Deporte y el capacity of Galician companies offering Bienestar have taken a step forward environmental solutions. Aware of the towards a healthier future by signing an importance of energy efficiency and agreement to join the Plan 2M. This reducing the carbon footprint in the agreement strengthens the collaboration Galician healthcare system, this sector has between both clusters with the goal of led the circular economy strategy and promoting a more active, healthy society actively participates in various greentech aware of the importance of physical initiatives. In this context, CSG and Viratec collaborate closely to drive joint projects exercise for both physical and mental well-being. that sustainability promote and innovation in the region.



### **#CSG\_Community:** Partners & Collaborators



NHS **SCOTLAND** 

European Connected Health Alliance (ECHAlliance) is a global network of alliances for digital health, connecting over 700 organizations and 16,500 experts. Its ecosystems are multisectoral, regional, and permanent partnerships focused on implementing innovative solutions that improve health quality, citizen well-being, and the efficiency of healthcare systems. CSG coordinates the **ECHAlliance** ecosystem in Galicia, leading initiatives that promote digital transformation in the healthcare sector.

NHS Scotland is the National Health Service The Medicines Optimisation Innovation of Scotland, responsible for providing Centre (MOIC), located in Northern Ireland, healthcare to the Scottish population. **NHS** is dedicated to optimizing the use of Scotland and CSG maintain a strategic medicines for the local population. In 2021, CSG and MOIC signed an MOU, enabling collaboration to foster innovation and share knowledge in the healthcare field. multiple LEX (Learning Expeditions) This partnership addresses common between Northern Ireland and Galicia, as challenges such as population aging and well as collaborating on several joint technological integration, with a special project proposals. focus on the circular economy to optimize resources. While NHS Scotland brings its expertise in advanced healthcare management, CSG focuses on and innovation, working research together to build more sustainable and effective healthcare systems.



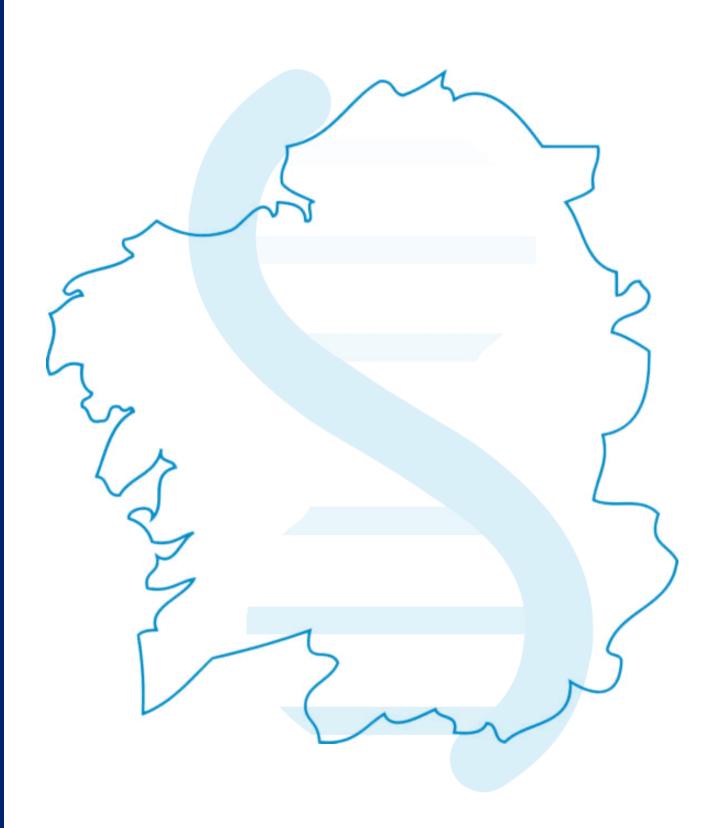
# THIS IS WHAT WE DO





### cluster Saúde de Galicia

### Introduction



At the Cluster Saúde de Galicia, CSG, we work to strengthen the Galician healthcare ecosystem by promoting collaboration among various sector actors and improving competitiveness both locally and internationally. With over ten years of experience in creating synergies and driving innovation, we have solidified our efforts in key areas that address the main needs of the sector: **testing and piloting**, **internationalization, strategic consulting and the Greentech line**, focused on sustainable solutions with high health impact.

Thanks to our collaboration network, our members and international partners have privileged access to a wide range of tailor-made services aimed at optimizing their capabilities and expanding their global reach. In the following sections, we present a detailed analysis of our work, backed by figures that reflect our commitment to innovation, along with a description of each of the services we offer.



+ 100

#### **Partners of the #CSG\_Community**

### (AS)

**37** International strategic alliances



### 72

#### Innovation Projects of the #CSG\_Community

The CSG leads over 70 projects in key areas such as digital health, biotechnology, longevity and circular economy. These projects aim to improve the competitiveness of the healthcare sector in Galicia and promote a healthier, more sustainable society.

Featured Projects:

- Technological Solutions in Health: AI, big data and advanced computing.
- Longevity and Biotechnology: Improving quality of life in old age.
- **Circular Economy**: Resource optimization and sustainability.
- **Digital Transformation**: Digitizing the healthcare system.
- International Cooperation: Partnerships with NHS Scotland and MOIC.

The International Forum RIES, organized by the Cluster Saúde de Galicia, CSG, held its ninth edition on November 13-14 in Guitiriz, Lugo, with **over 250 attendees**. #RIES24 became a leading event in innovation and health, addressing topics such as **artificial intelligence**, **longevity**, **personalized and cutting-edge medicine and circular health** through keynotes, roundtables, and interactive agoras. The event fostered public-private collaboration, recognized innovative projects, and strengthened the healthcare ecosystem in Galicia, **setting a new milestone for RIES25**.





### Services of CSG

CSG offers a wide range of strategic services to support **innovation and project development**. This includes advisory in co-creation processes, data analysis and the search for funding search, as well as international collaboration opportunities. Additionally, it supports participation in European projects, fosters internationalization and facilitates the identification of new business opportunities through a comprehensive approach tailored to global challenges.



#### **Strategic Support and** Visibility

Core services of representation and consultation

**Telematic Intersectoral** Working Groups

### **CSG**CONNECT

clustersaude.com/csg-connect



clustersaude.com/servicios/kit-saude/

**OT NEXT GENERATION GALICIA HEALTH** 

otnextgen.com



#### **Testing and Piloting**

Consulting support for cocreation processes and data analysis collaboration

Funding search for scalability



itgall.tech







clustersaude.com/lex



### **CSG**CONNECT

clustersaude.com/csg-connect

CSGCONNECT is an **integrated internal communication system** with a format that ensures:



The effectiveness, connectionand synergiesbetweenpartners,theBoardDirectors, and key stakeholdersin the health ecosystem



The communication of CSG's services and updates

LATEST UPDATES

+100

MEETINGS

9

PARTICIPANTS



The **interrelation between partners** that enhances the possibilities of working collaboratively







clustersaude.com/servicios/kit-saude/

The KIT (Knowledge, Innovation, and Technology) Saúde Space is an initiative driven by CSG with aim fostering the of collaboration and knowledge exchange among its partners. Its main objectives are:

To transfer knowledge applicable to the activities of other CSG partners



### **Promoting networking** in the health sector



**Identify business** opportunities to strengthen the healthcare innovation ecosystem in Galicia





### OT NEXT GENERATION GALICIA HEALTH

otnextgen.com

The **OT Next Generation Galicia Health is a technical office** designed to drive and facilitate the acquisition of healthcare projects, leveraging the funding opportunities from the European Next Generation funds. Its main objective is **to strengthen the healthcare innovation ecosystem in Galicia**, with a particular focus on the PERTE (Strategic Project for Economic Recovery and Transformation) in the healthcare sector.

Through this initiative, the goal is **to establish Galicia as a benchmark in the development of innovative healthcare solutions**, promoting collaboration between public and private entities, and optimizing access to strategic resources that enhance the transformation of the healthcare system.



Number of identified funding calls Number of project ideas identified through the online form

83

The work developed was evaluated as **effective**, **efficient**, **relevant**, **visible and with a high potential for sustainability** over time



A total of 19 projects were presented, of which 15 were approved, with the participation of 17 Galician partners and the mobilization of **public-private funds amounting to 7,205,902.62€** 

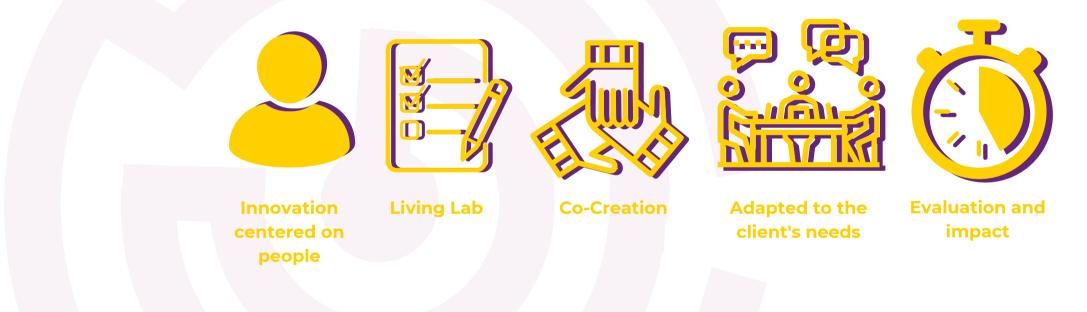


Funds were raised amounting to more than 2000% of the budget allocated to the **Next Generation Galicia Health Technical Office** 



ITGALL is the private Galician network of sociosanitary Living Labs managed by CSG, which combines diverse capabilities and a large user community to test technology-based or digital solutions with a personcentered approach.

The network was established as a tangible result of the **Horizon IN4AHA project**, where Living Labs were used to test the implementation of technological/digital solutions in the context of active and healthy aging. CSG develops a model based on clinical excellence, R&D&I, digital transformation and the development of technology-based products aimed at the well-being of individuals. Our value chain is based on:



Tech4People

itgall.tech

Are you a solution provider? ITGALL is the perfect environment to test your innovative solutions. CSG guides you through the entire testing process, working closely with the managers of the living labs from:

- Evaluation of potential solutions
- Development of person-centered care protocols
- Test reports
- Fundraising guidance







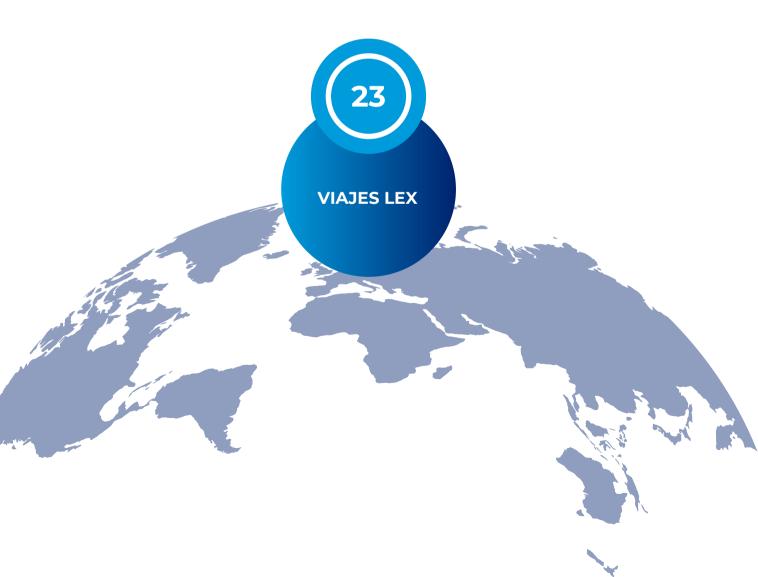
Learning Expeditions (LEX) or study missions are one of the main internationalization services offered by CSG. These missions can be direct, reverse or online, always with a common agenda that represents the CSG community and presents turnkey projects. The focus of each mission varies depending on the participating partners and **includes areas such as longevity, circular economy, biomedicine** and technological solutions, among others. The delegation is typically composed of regulators, R&D&I entities, industry representatives and patient associations. CSG plays a key role in their development, handling the planning, execution and follow-up of each mission.

- opportunities in new markets.
  - To facilitate contact between participants, whether or not they are CSG partners, and stakeholders in their market of interest.

• To identify strategic partners and investment

• To address general or specific topics based on the particular needs and interests of the participating companies.

### MAIN **OBJECTIVES**





forumries.com

#RIES is the international forum of reference for addressing the challenges and opportunities of the healthcare ecosystem, both nationally and internationally. Led by CSG, this event has become a key meeting point for the main stakeholders in the healthcare sector, bringing together representatives from both the public and private sectors in collaboration with our strategic partners from the #CSG\_Community.

Throughout its editions, #RIES has evolved into a space for debate, innovation and the generation of synergies within the sector. In 2025, it will celebrate its tenth edition, reaffirming its role as a catalyst for transformative initiatives in healthcare and strengthening its impact on the internationalization, digitalization and sustainability of the sector.







#### GREEN ONE HEALTH

clustersaude.com/servicios/green-one-health

Green One Health (GOH) is the new research line of CSG. GOH merges the principles of One Health and sustainability to address global challenges from a comprehensive perspective.

GOH represents the same essence of #OneHealth, recognizing the close relationship between human, animal, and environmental health. However, it goes further by also considering sustainability as a key component. This initiative aims to transcend traditional research boundaries by collaborating with experts and professionals from various disciplines to tackle complex and emerging issues.

Our goal with GOH is to analyze and understand how our actions can collectively impact human population health, biodiversity, and ecosystem quality. From the analysis of diseases shared by humans and animals to the sustainable management of resources. Therefore, GOH focuses on resilience and harmony between human and biological systems.







# CSG STRATEGIC PROJECTS





### cluster Saúde de Galicia

## **CSG Strategic Projects**



#### Program: Sudoe Projects 2021-2027

**Objective:** To make the SUDOE space a European reference in "drug repurposing," developing and disseminating advanced technologies that increase competitiveness and attract skilled talent.

**Role of CSG:** CSG's role focuses on being responsible for communication, which involves managing the dissemination of information and project results through various channels. It also includes coordinating with project partners to develop effective communication strategies and organizing events and activities to engage stakeholders and the general public. **Program:** Strategy for the Consolidation of the Biotech Sector in Galicia

**Objective:** To position the Galician region as a reference hub in biotechnology, promoting its use and application across all economic sectors and fostering a collaborative ecosystem that encourages entrepreneurship, growth and the attraction of companies to Galicia.

**Role of CSG:** To expand the services we provide to the entire biotech ecosystem in Galicia in the area of innovation to enhance the international positioning of the Community as a bio-region. Programa: EDIH - DIGITAL-2021-EDIH-01

**Objective:** To accelerate digital transformation to create a fair, green and healthy economy suited for the information age. A high-quality digital revolution will be people-centered, focusing on the environment in which they live and their well-being.

**Role of CSG:** CSG's role focuses on preinvestment testing services (pilot services in our living labs), stakeholder and ecosystem engagement, dissemination of results, and fostering collaboration between the public and private sectors.

## **CSG Strategic Projects**



#### **Program:** HORIZON-CSA - HORIZON-EIE-2021-CONNECT-01-01

**Objective:** The main objective of the Senior Eco-Nect project is to prepare a joint action plan to support the emergence and development of European ecosystems dedicated to the silver economy, as well as to ensure inclusion and interconnectivity among all key innovation actors in the sector (health) and cross-cutting sectors (tourism and sports).

**Role of CSG:** CSG is involved in mapping stakeholders and solutions to be included in the action plan, organizing thematic workshops, and disseminating the results.

#### Program: HORIZON-CSA-SC1-HCC-08-2020

**Objective:** Coordination and support for the new scaling mechanisms provided by EIP in AHA and its stakeholders for more efficient adoption of innovations in active and healthy aging.

**Role of CSG:** CSG leads focus groups, testing, and the implementation of the investment strategy (H2020).

С

**Program:** Interreg Atlantic EAPA\_791/2018-NEUROATLANTIC

**Objective:** The neuroATLANTIC project will contribute to addressing this challenge by proposing new standardized clinical protocols, innovative methods for diagnosis and treatment, and ensuring the transfer of technology to businesses to promote the adoption of innovations in real-world settings.

**Role of CSG:** CSG is responsible for capitalization (WP leader) and communication.

# WOULD YOU JOIN US?





### cluster Saúde de Galicia

# At CSG, IMPACT is measured in TRANSFORMATION and RESULTS:



#### VISIBILITY

We enhance the presence of our members within the Galician Health Ecosystem and in strategic networks at both national and international levels, strengthening their positioning and recognition.



#### **INFORMATION**

We facilitate access to key information through smooth communication with regulatory bodies, identifying opportunities, needs, and co-creating innovative solutions.



#### **STRATEGIC COLLABORATIONS**

We encourage the creation of consortia and alliances for the development of turnkey projects with high value and impact in the healthcare sector.



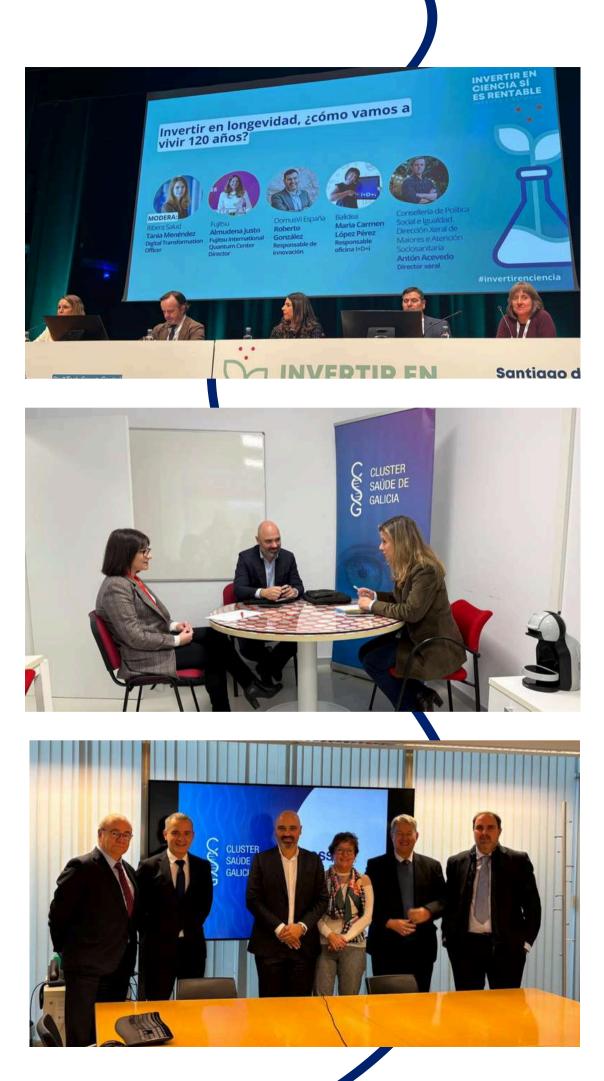
#### **KNOWLEDGE**

We offer specialized workshops and seminars (Healthy Information Capsules), as well as training opportunities to foster the professional growth of our community.



#### PROJECTS

We support the development of initiatives within the #CSG\_Community, providing strategic visibility and personalized consulting to maximize their impact.



Do you share our vision and values? Join the #CSG\_Community and be part of the change in the healthcare ecosystem!

We are working to establish Galicia as a global leader in health, driving innovation, collaboration, and the development of the healthcare ecosystem.

We look forward to welcoming you!



Av. Fernando de Casas Novoa 37. Edificio CNL, Portal A-B, 1º 15707 Santiago de Compostela

> + 602 247 149 info@clustersaude.com

> > in 🕥 @clustersaude